

## **Analyst – Commercial Mortgages**

### **Company**

Margolis Capital specializes in the placement of commercial mortgage loans in Winnipeg, Manitoba and other urban centres in Canada. Typical loan sizes range from over \$50 million to \$1 million or less. Our clients are owners and developers of multi-family residential complexes, shopping centers, mixed-use, office, retail and industrial properties.

We are presently seeking bright, energetic, customer-focused individuals who can step up in a fast-paced professional atmosphere, to ensure we maintain high service levels in meeting the debt capital needs of our clients.

Please refer to [www.margoliscapital.com](http://www.margoliscapital.com) for additional company information.

### **Position**

- Commercial real estate finance is highly complex in nature, requiring creative and innovative thinking and proactive problem solving.
- Working closely with an Advisor, the Analyst obtains project, market, financial and borrower information on commercial projects to be financed. Information requirements include purpose of financing (purchase or construction), financial information on the property (rent roll and operating statements), a project / building description, borrower information (client background, financial statements, net worth), appraisal etc.
- Analyst completes market research and economic analysis as required and prepares Investment Summary outlining proposed financing and forwards to potential investors / lenders and responds to questions and provides follow-up to assist lenders in evaluating opportunities leading to formal offers of financing.
- Analyst reviews offers/commitments to determine funding requirements and constantly follows up with solicitors, lenders, engineers, appraisers, realtors, insurance consultants etc. during the funding process to provide necessary information.
- Analyst assists with corporate administrative / marketing initiatives as part of an overall team environment.

### **Candidate Profile**

#### *Education*

- Post-secondary diploma or degree preferably in business or finance.

#### *Experience*

- Prior work experience in a financial institution or real estate or appraisal or legal office would be an asset.

#### *Skills*

- Mastery of MS Office products and excellent web research skills.
- Extremely effective written and verbal communicator with good interpersonal skills.
- A results oriented approach; able to demonstrate good business judgement and ability to make decisions.
- Strong analytical skills, ability to multi-task with good time management and stress management skills.
- Ability to work under pressure as part of a team, and meet deadlines.

### **Compensation**

- Competitive salary plus bonus, medical benefits after 3 months, matching RSP & United Way contributions.

*If you are interested in this position (or if you know of other potential candidates), resumes may be sent via email to [admin@margoliscapital.com](mailto:admin@margoliscapital.com). Telephone enquiries from candidates (no agents please) are welcome at (204) 975-4110. We ensure complete confidentiality – all submissions will be acknowledged promptly.*